

April 21, 2020

Re: Esri Distributor Certification for ESRI Italia S.p.A.

To Whom It May Concern:

Environmental Systems Research Institute, Inc. (Esri), of Redlands, California, USA is the developer and manufacturer of the Esri family of software. We certify that ESRI Italia S.p.A., an independent company, is our sole authorized distributor within Italy, San Marino, and the Vatican City and is authorized to demonstrate, promote, market, distribute, install, support, and provide instruction for certain Esri software and related materials.

ESRI Italia S.p.A. is authorized to appoint other third-party persons or organizations on a nonexclusive basis to market, install and/or provide instruction for the Esri family of software within Italy, San Marino, and the Vatican City.

ESRI Italia S.p.A. is also the sole distributor authorized by Esri to offer a single country enterprise agreement (EA) for Esri software within Italy, San Marino, and the Vatican City. Each single country EA is subject to Esri's prior approval. A single country EA is a bundled package for licensing certain Esri software for redistribution and deployment within the licensed organization.

This letter expires on December 31, 2023, unless otherwise notified by Esri in writing.

For further information, please contact Bruce Mackenzie, International Country Manager at Esri at (909) 793-2853 or [bmackenzie@esri.com](mailto:bmackenzie@esri.com).

Sincerely,



Alejandra Merino  
Manager, International Contracts  
Environmental Systems Research Institute, Inc. (Esri)

cc: Bruce Mackenzie, International Country Manager